



TWIN PEAK S.A.

BYOD Marina™

Guests of the marina and yacht club carry their hand held devices everywhere they go today. Now you can reach them anytime, anywhere in the marina, in cafes, lounges, or on board the yachts, and deliver first class entertainment to their tablets and smart phones. Your BYOD (Bring-Your-Own-Device) guests can enjoy Hollywood premieres On-Demand, plus Live Channels, Newspapers/ Magazines, and custom TV content. Our BYOD Marina™ platform works over Wi-Fi with a single server. No Internet required.

The BYOD Marina™ service is offered by Twin Peak S.A. – a hospitality entertainment company providing next generation media services, since 2003, with movie content from major studios, such as NBC Universal, Paramount, and WWE Studios.



Connect your guests to premium and free entertainment, plus marina information anywhere in the marina and on board

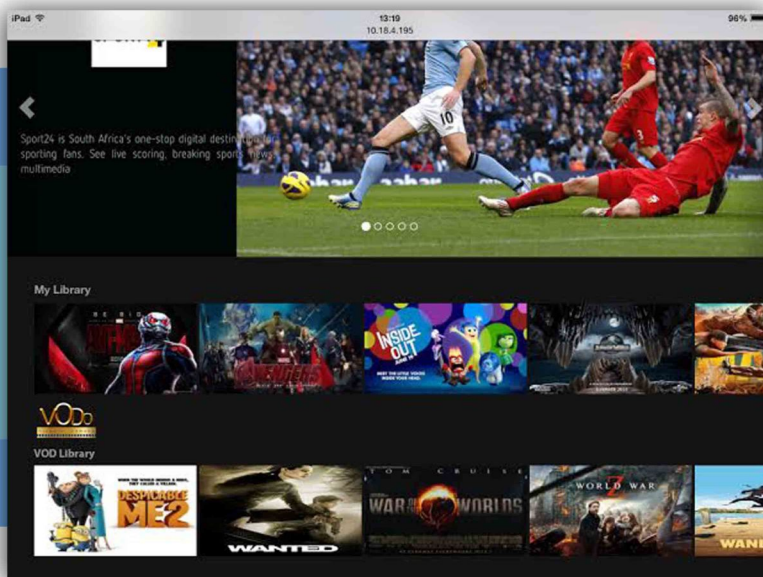
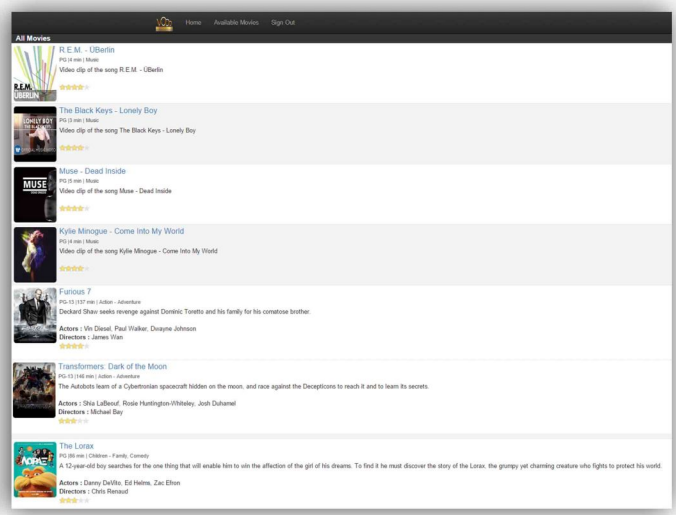
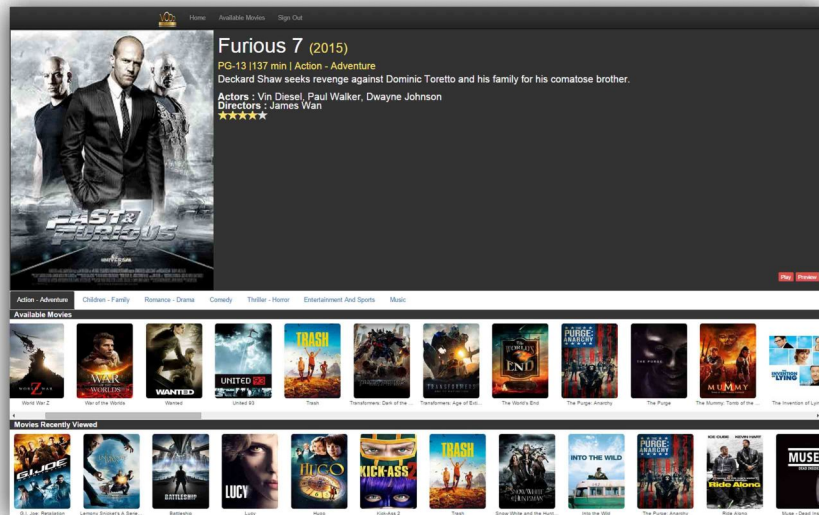
The BYOD Marina™ service includes:

- ✓ Hollywood movies
- ✓ Live Channels
- ✓ Tourism channels
- ✓ Newspapers & Magazines
- ✓ Music
- ✓ News
- ✓ Marina/yacht club channel
- ✓ Weather
- ✓ Shopping
- ✓ Events & Venues Offerings
- ✓ Advertising

How it works

The BYOD Marina™ service works as follows:

- Twin Peak installs a central server on the marina. Analysis of existing Wi-Fi configuration is made, and access points may be added in order to support more guests.
- BYOD Marina™ can be accessed via any web browser the guest has on his personal device. Note that only local Wi-Fi is used. No Internet connection is required.
- Guests can enjoy the service while they are within Wi-Fi range, on board a yacht, and in marina lounges, cafes, garden, etc. Before going on a voyage, guests can download their favourite movies to watch in the next 48 hours or to own, with no need to be connected.
- The service can be offered to guests via a pass code that can be obtained as follows: (1) on demand by purchase of a prepaid card; (2) on sale spots, shops, or via Internet, e.g., from the marina's or our own website; (3) with a subscription, or with fixed cost, or free included in the berthing services of the marina and Yacht Clubs.
- Once entered the service, the guest can enjoy the free content, browse marina information, listen to music, read newspapers/ magazines and browse the available movie list with posters, movie information and trailer to facilitate selecting the desired movie. At that point, in order to watch the premium content the user must enter the code obtained as above.
- The movie list includes more than a 100 movies, from which 40-50 are Blockbusters that have not been shown on free TV yet and many of them are not even shown on Pay-TV. With a pass code a user can watch all the movies they want, during the pass code validity time, e.g. within 24 hours.



Our proposal

We can offer the BYOD Marina™ service to the marina and yacht club with two options. In case there is an existing Wi-Fi in the marina, we offer the installation of the service with no additional cost and we share revenues from the sales of the service (vouchers, and the final price of the vouchers has to be determined). If you wish the service to be available to more guests and to wider areas, we can install additional hotspots, with a small extra cost for marina/yacht club. The service may be available on board the yachts and in all other areas of the marina. Additionally, our company can provide the marina or yacht owners with connected furniture, such as tables, that have embedded devices, e.g., a wide-screen tablet, so that no personal device is needed and guests can enjoy reading a newspaper or magazine in actual physical size.

Our innovative service already runs on all the Bluestar, Superfast and Aegean Speedlines Ferries in Greece, with great success. The most important advantage is that no special equipment is needed on yachts for everyone to enjoy the service on their personal device. And when voyaging there is no need to be connected to the marina's Wi-Fi or the Internet.

With BYOD Marina™ service you can upgrade your services and facilities and share with us the revenues. Additionally, marina and yacht club can pay a flat fee to Twin Peak for the service and provide the service for free to guests and berthing yachts, as part of its overall amenities.



Contact

For a live demonstration of our service and for all other questions you may have, please contact Mrs Demi Profi • Aquaria FZE, 65 736, Fairmont Hotel, 723 Sheikh Zayed Road, Dubai UAE
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